



## **FOR IMMEDIATE RELEASE**

### **Media Contacts:**

Bret Chatalas, Cactus Restaurants, (206) 850-1242 or [bret@cactusrestaurants.com](mailto:bret@cactusrestaurants.com)

Lori Mason Curran, Vulcan Real Estate, (206) 342-2000 or [loric@vulcan.com](mailto:loric@vulcan.com)

## **Cactus to Open New Restaurant in South Lake Union**

*Award-winning Mexican restaurant to open its fourth location in Amazon.com headquarters*

**SEATTLE, Wash.** – April 6, 2011 – Seattle has been hooked on Cactus’ distinctive take on Mexican and Southwestern cuisine since the restaurant opened its first location in 1990. More than 20 years and thousands of satisfied diners later, the acclaimed restaurant is now setting its culinary sights on South Lake Union to open a fourth location.

Vulcan Real Estate today announced that Cactus will open another signature restaurant in the new Amazon.com headquarters in South Lake Union. Expected to open in late summer 2011, the 5,000-square-foot restaurant will be located on the northwest corner of Terry Avenue N. and Harrison Street.

“South Lake Union has become the new epicenter of Seattle and made perfect sense as a new location to expand our business, which we expect will attract a steady stream of customers year-round,” said Bret Chatalas, co-owner of Cactus Restaurants. “It’s an ideal location close to the downtown core and just a few blocks from the lakefront that is a destination for residents, business people and tourists alike. We’ve been waiting for the right opportunity to expand and found it here in the new Amazon.com headquarters.”

Owned by Bret and Marc Chatalas, Cactus currently operates three premier locations in Madison Park, downtown Kirkland and Alki. In South Lake Union, Cactus will continue to offer the same innovative seasonal menus for lunch, happy hour and dinner that have earned high acclaim in the regional dining landscape. The new location will also include private dining rooms and a mezzanine level above the bar area for additional seating.

“Cactus has established itself as a highly accomplished, innovative and beloved restaurant in Seattle, and we’re delighted to welcome them to the South Lake Union community,” said Ada M. Healey, vice president of real estate at Vulcan Inc. “The area’s reputation as a sought-after dining destination continues to grow, and the addition of Cactus will further activate the exciting retail corridor taking shape along Terry Avenue in the heart of South Lake Union.”

A substantial part of Cactus’ menu is devoted to flavorful antojitos (small plates) such as seasonal quesadillas, ceviche tostadas and spicy blue corn calamari, among other options. The entree menu features delicious updates on staples such as tamales, fajitas, tacos and enchiladas, as well as several unique Cactus creations. All of Cactus’ restaurants also feature full bars that use premium spirits, fresh-squeezed juices, and high-quality herbs to create handcrafted margaritas, Cuban mojitos, and other signature cocktails.

The new Cactus restaurant is located in Phase IV of Amazon.com’s headquarters on the block bordered by Harrison Street, Thomas Street, Terry Avenue N. and Boren Avenue along the

Seattle Streetcar line. Phase IV of Amazon.com's headquarters includes two new office buildings, an expansive public plaza and the historic Terry Avenue Building, which will be home to three new Tom Douglas restaurants opening in April.

**About Vulcan Real Estate**

Vulcan Real Estate directs all real estate activities for Vulcan Inc., a Paul G. Allen company. The company's experienced, talented team of real estate professionals offers a full range of development services from site selection to build-to-suit construction. Its real estate model is based on quality, sustainable development that builds new value across the entire community. To date, Vulcan has delivered nearly 4.3 million square feet in 21 new office, biotech, residential and mixed-use projects in South Lake Union. The company has approximately 500,000 square feet currently under construction and/or planned for delivery by 2013. For more information, visit [www.vulcanrealestate.com](http://www.vulcanrealestate.com).

# # #